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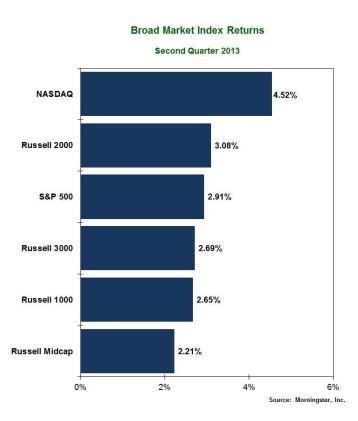
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The following commentary summarizes prior financial market activity and uses data obtained from public sources. This commentary is provided to financial advisors and their clients as a resource for the management of assets and evaluation of investment portfolio performance.

### **The Economy**

With the political discussions over the budget and the nation's longer-term fiscal health pushed to the background for the time being, the economy in the second quarter continued to generate slow, but steady gains. Sequesterrelated fiscal drag was at least partially responsible for the restrained results. While employment gains were much less impressive than in the first quarter, housing continued to show very nice gains, as various measures of the segment extended recent positive trends. Consumer confidence also ended the quarter at multi-year highs, largely due to an absence of political wrangling, as well as strong equity market performance. On the negative side of the ledger, after rebounding in the first quarter, manufacturing pulled back in the second quarter.

Globally, after flaring up again in the first quarter, the eurozone fiscal situation was quiet in the second quarter. As opposed to the aggressive monetary policies adopted by the U.S. Federal Reserve, the European Central Bank (ECB) has been very conservative for some time, and many economists believe that in order to spur growth in the region the ECB will need to become more accommodative. Japan was also a highlight in the second quarter, as Japanese stocks rallied as a result of enthusiasm for Prime Minister Abe's growth-oriented policies. In addition to surging stock prices, the Japanese yen weakened substantially. Japan's market was very volatile at the end of the quarter, which is to be expected after such strong gains.



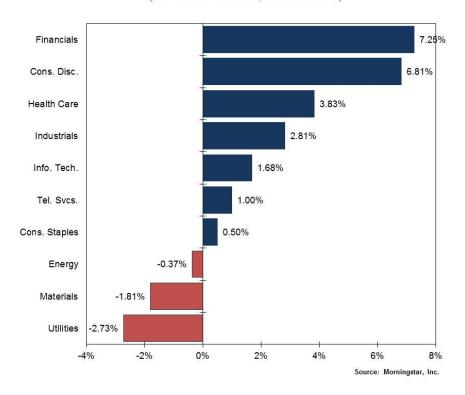
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The outlook for China's economy was also of primary importance to investors during the quarter. Emerging markets equities underperformed again during the quarter, largely due to a slowing economic growth rate in China. In addition, investors reacted negatively to a perceived cash crunch in China as authorities sought to rein in development that could lead to a real estate bubble. Most economic data in China during the second quarter - including GDP growth, industrial production and consumer prices - demonstrated the slowing growth. Chinese authorities did take steps at the end of the quarter to alleviate the cash crunch, which cheered investors and led to a strong rally in emerging markets equities during the final week of the quarter.

The employment situation remained steady during the quarter, but the average number of jobs added per month dipped. The Federal Open Market Committee (FOMC) is maintaining a target threshold of 6.5% unemployment rate as the trigger for a decision on when to initiate an increase in short-term interest rates. Most economists continue to believe that employment gains will remain relatively muted the remainder of this year before accelerating in the latter half of 2014. In addition, FOMC members believe that it is likely that the threshold unemployment rate will be achieved sooner than most believe, and that rates could be on the rise in early 2015.

# Even though there was no formal change to the Fed's monetary policy in the second quarter, there certainly was a great deal of related activity. For the time being, the Fed is maintaining its program of monthly purchases of \$45 billion of Treasury securities and \$40 billion of mortgage-backed securities. However, in congressional testimony in May Fed Chairman Ben Bernanke introduced the idea that a tapering of the bond-purchase program could begin even before the end of the year. This idea was supported by the FOMC's statement following its June meeting. As a result, interest rates spiked and equity markets declined.

U.S. Equity Market Returns by Major Sector (GICS Sectors in S&P 500, 2nd Quarter 2013)



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## **Highlights and Perspectives**

#### GDP

The Bureau of Economic Analysis released the third estimate of the first quarter 2013 real GDP, a seasonally adjusted annualized rate of 1.8%, up from the 0.4% annualized growth of the prior quarter. However, the latest release represented a material downward revision from the first two estimates of the quarter, the advance estimate of 2.5% and the second estimate of 2.4%. The increase from the prior quarter was driven by several factors, including increased consumer spending, which rose by 2.6%. The bump in consumer spending was accompanied by a reduction in the savings rate to 2.5% from 4.7%. The downward revision from prior estimates is largely a result of sequester-related fiscal drag. Domestic profit growth fell by 1.4% after rising 2.3% in the fourth quarter. The decline in profits was broadbased, impacting both financial and non-financial corporations. Growth is expected to accelerate later this year as the effects of the sequester-related fiscal drag wears off. Many economists expect real GDP growth to rise to about 3.5% in 2014 and to 4% in 2015.

#### HOUSING

During the second quarter of 2013 the housing segment continued the upward trajectory of recent prior quarters. Analysts attribute the overall economy's steady recovery to the positive turnaround in housing. Existing-home sales for May (the latest monthly data available) advanced at an annualized rate of 5.18 million units, the fastest pace since fall 2009. The inventory of existing homes remained tight, with 5.2 months of supply. Existing-home prices also continue to rise, with the median price up 15.4% from a year ago. In the new-home segment, the NAHB Housing Market Index, a measure of homebuilding activity, posted its largest on-month jump since 2002. The index is now at its highest level since 2006, indicating that homebuilders are optimistic about both the near- and long-term trends. Housing analysts anticipate that continued recovery in the job market, low mortgage interest rates and pent-up demand will fuel further gains in housing.

#### **EMPLOYMENT**

The employment situation remained fairly resilient in the second quarter, posting a moderate advance in the face of sequester-related headwinds. With cutbacks in government employment, private sector gains are picking up the slack. The May payroll report, the latest available, showed a gain of 175,000 jobs, slightly above consensus expectations of a gain of 164,000. However, the gains posted for the prior two months were revised downward by a total of 12,000. The average number of jobs added for the three months ended May was only 155,000, far below the average of 207,000 for the first quarter. The unemployment rate rose slightly in May to 7.6% after having established a new post-recession low of 7.5% in April. The Fed continues to state that an unemployment rate of 6.5% will be a target level for deciding when it will begin to raise rates. Many economists expect employment gains to remain muted for the remainder of the year

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due to the fiscal drag caused by the sequestration and other budget cutbacks. However, the consensus expects gains to accelerate into 2014, and pick up materially in 2015.

#### **FED POLICY**

The Federal Open Market Committee (FOMC) once again stood pat during the second quarter, maintaining existing policies. The FOMC kept in place its monthly program of buying \$45 billion of Treasury bonds and \$40 billion of mortgage-backed securities. In the statement released following its most recent meeting in June, the FOMC was somewhat more hawkish than investors had anticipated, saying that the downside risks to the economy have "diminished" since the fall. This language, along with Fed Chairman Ben Bernanke's congressional testimony in May stating that it is possible that a "tapering" of the bond-buying program could begin as the economy improves, made investors anxious, and caused a spike in interest rates and a drop in stock prices. The FOMC also maintained its existing target of 0%-0.25% for the fed funds rate, and the consensus among Fed policymakers is that an increase in that target likely won't occur until late 2014 or perhaps even 2015. The Fed expects that will be the first time when its dual threshold targets – an unemployment rate below 6.5% and inflation above 2.5% - will be met.

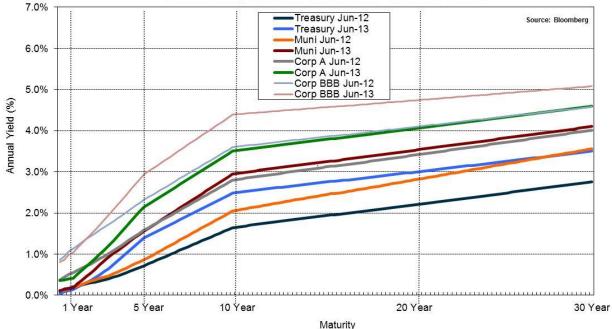
#### **INTEREST RATES**

Fixed-income securities experienced what many analysts have determined may be a long-term low in yields during the second quarter. After meandering lower during April, yields began a steady rise through May and June as a result of investor anticipation of a tapering of the Fed's bond-buying program, which would signal the end of an unprecedented era of Fed monetary aggressiveness. While the Fed itself has not established a date when it will begin to scale back bond purchases, investors are beginning to discount when the next phase may occur. As a result, the yield on the benchmark 10-year U.S. Treasury rose to 2.49% as of June 28<sup>th</sup> from 1.85% on March 31<sup>st</sup>. The 64 basis point rise was the largest quarterly increase since the fourth quarter of 2010. Yields trended to a quarterly low of 1.63% in early May, but then staged an advance to levels last reached in August 2011 that was fueled by Fed statements that risks to the economy have "diminished" over the past few quarters.

With this environment as a backdrop, yields were generally higher, particularly further out on the yield curve. The yield on the 3-month Tbill fell to 0.03% at the end of the second quarter from 0.07% the previous quarter. The yield on the five-year Treasury rose to 1.40% on June 28<sup>th</sup> from 0.77% on March 28<sup>th</sup>, and as mentioned above, the yield on the 10-year Treasury rose to 2.49% from 1.85% over the same period. Inflation expectations continued to moderate during the quarter, with the Fed's gauge of five-year forward inflation expectations declining to 2.38% on June 28<sup>th</sup> from 2.72% on March 28<sup>th</sup>.

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With speculation abounding as to when the Fed may begin tapering its bond purchases, yields on credit securities jumped during the quarter. The yield on the Barclays 1-3 Year Credit Index rose to 1.23% from 0.96% during the quarter. Intermediate credit yields also rose significantly, with the yield on the Barclays 7-10 Year Credit Index rising to 3.88% on June 28<sup>th</sup> from 3.07% on March 28<sup>th</sup>. Despite the generally positive environment for the equity market during the quarter, yields on high-yield securities were not immune to the overall rise in interest rates, surging to 7.02% from 6.47% at the end of the first quarter. Municipal bond yields were also adversely impacted during the quarter. The yield on the Barclays Municipal Bond index rose steeply to 2.91% at the end of the quarter from 2.20% as of March 28<sup>th</sup>.



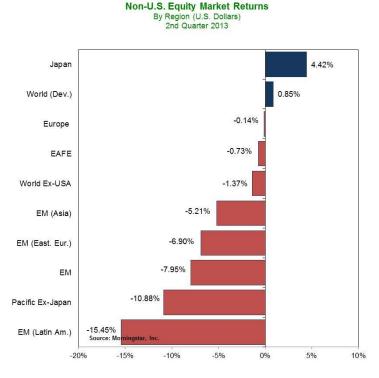
#### U.S. Treasury, Muni and Corporate 30-Year Yield Curves

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#### **EQUITIES**

The domestic equity market continued to march forward in the second quarter, posting moderate gains overall. However, stock prices lost ground in the latter half of the quarter as a result of investor expectations of an end to Fed monetary aggressiveness sooner rather than later. As a result, even though stocks generally advanced for the quarter, the S&P 500 Stock Index's monthly decline for June was its first since October 2012. For the entire quarter, the S&P 500 gained 2.91%.

The second quarter began in much the same way the first quarter ended, with stocks performing well. Indeed, the S&P 500 posted gains in each of the first two months of the second quarter, extending its streak of consecutive monthly gains to seven. Prior to June's decline, the S&P 500 last booked a monthly drop in October 2012. Unlike the first quarter, however, individual sector performance was extremely varied. The financials, consumer discretionary and health care sectors were the top performers in the second quarter, posting 7.25%, 6.81% and 3.83% gains, respectively. The utilities, materials and energy sectors brought up the rear on a relative basis, generating -2.73%, -1.81% and -0.37% returns, respectively.



For the quarter, the Russell 1000 Index of large capitalization stocks posted a +2.65% total return. Within the large-cap segment, value stocks outperformed growth stocks by about 114 basis points. Small capitalization stocks, as represented by the Russell 2000 Index, outperformed large-caps, ending with a total return of +3.08%. Growth stocks outperformed value stocks within the small-cap segment. The Nasdaq Composite, dominated by information technology stocks, generated a return of +4.52% during the quarter. The Dow Jones Industrial Average of 30 large industrial companies gained +2.92%.

As has been the case in recent prior quarters, international stocks had a difficult time relative to domestic U.S. equities during the second quarter. However, there were pockets of opportunity in the quarter. The MSCI EAFE Index of developed markets stocks declined -0.73% during the three months ended June 28<sup>th</sup>. International developed markets stocks have underperformed U.S. stocks by more than 350 basis

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points over the past 12 months. One foreign market delivering strong performance during the quarter was Japan, which rose on anticipation of growth policies supported by Prime Minister Abe. The Nikkei 225 Index ended the quarter higher by +4.42%, but had been higher earlier in the quarter. Emerging markets stocks once again lagged significantly during the quarter, with the MSCI Emerging Markets Index generating a return of -7.95%. Investors became concerned with a building cash crunch in the country that is hindering growth and new investment.

## Outlook

After a period of strong performance over the past three quarters, we believe the outlook for equities is less clear in the near term. The prospect of having the Fed's quantitative easing program scaled back may be a positive for equities because it implies that economic growth may be improving. However, no longer will investors have the safety net of indefinite monetary stimulus to fall back on. Rather, the focus will now clearly shift back to fundamentals, and earnings growth will be the driver of any market advance going forward. While this may result in volatility over the ensuing weeks as investors digest the transition to a market no longer aggressively primed by the Fed, one potential outcome is that stock-picking will be at a premium as companies' unique prospects and fundamentals will return to the fore. For that reason, the long-awaited resurgence of active managers may finally be in the offing. The stock price declines and volatility that occurred in the last three weeks of the quarter could also be considered a positive for the long-term. By signaling that tapering could occur as early as September, it is likely that the Fed wished to begin setting expectations so that equity prices don't experience a severe decline as is usually the case during periods of interest rate normalization. In essence, we believe the Fed is trying to smooth out the impact to equities, and in that sense, constrained declines should be considered a positive.

#### DISCLOSURE

The information, analysis, and opinions expressed herein are for general and educational purposes only. Nothing contained in this quarterly review is intended to constitute legal, tax, accounting, securities, or investment advice, nor an opinion regarding the appropriateness of any investment, nor a solicitation of any type. All investments carry a certain risk, and there is no assurance that an investment will provide positive performance over any period of time. An investor may experience loss of principal. Investment decisions should always be made based on the investor's specific financial needs and objectives, goals, time horizon, and risk tolerance. The asset classes and/or investment strategies described may not be suitable for all investors and investors should consult with an investment advisor to determine the appropriate investment strategy. Past performance is not indicative of future results.

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Investments in smaller companies carry greater risk than is customarily associated with larger companies for various reasons such as volatility of earnings and prospects, higher failure rates, and limited markets, product lines or financial resources. Investing overseas involves special risks, including the volatility of currency exchange rates and, in some cases, limited geographic focus, political and economic instability, and relatively illiquid markets. Income (bond) securities are subject to interest rate risk, which is the risk that debt securities in a portfolio will decline in value because of increases in market interest rates. Investing in commodities can be volatile and can suffer from periods of prolonged decline in value and may not be suitable for all investors. Index Performance is presented for illustrative purposes only and does not represent the performance of any specific investment product or portfolio. An investment cannot be made directly into an index.

#### **INDEX OVERVIEW**

The S&P 500 Index is an unmanaged index comprised of 500 widely held securities considered to be representative of the stock market in general. The S&P/Case-Shiller Home Price Indices measure the residential housing market, tracking changes in the value of the residential real estate market in 20 metropolitan regions across the United States. The Morgan Stanley EAFE Index represents 21 developed markets outside of North America. The MSCI Emerging Markets Index is a free float-adjusted market capitalization index that is designed to measure equity market performance in the global emerging markets. The Barclays U.S. Aggregate Bond Index is a market capitalization-weighted index of investment-grade, fixed-rate debt issues, including government, corporate, asset-backed, and mortgage-backed securities, with maturities of at least one year. The Barclays U.S. Corporate High Yield Index covers the USD-denominated, non-investment grade, fixed-rate, taxable corporate bond market. Securities are classified as high-yield if the middle rating of Moody's, Fitch and S&P is Ba1/BB+/BB+ or below. The index may include emerging market debt. The Barclays Municipal Bond Index is an unmanaged index comprised of investment-grade, fixed-rate municipal securities representative of the tax-exempt bond market in general. The Barclays 1-3 Year Credit Index includes publicly issued U.S. corporate and specified foreign debentures and secured notes that are rated investment-grade (BBB- or higher) by at least two of the major ratings agencies, have maturities between one and three years, and have at least \$250 million par amount outstanding. The Barclays 7-10 Year Credit Index includes publicly issued U.S. corporate and specified foreign debentures and secured notes that are rated investment-grade (BBB- or higher) by at least two of the major ratings agencies, have maturities between seven and ten

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years, and have at least \$250 million par amount outstanding. The DJ-UBS Commodity Index Total Return<sup>SM</sup> measures the collateralized returns from a basket of 19 commodity futures contracts representing the energy, precious metals, industrial metals, grains, softs and livestock sectors. The Russell 1000 Index is a market capitalization-weighted benchmark index made up of the 1000 largest U.S. companies in the Russell 3000 Index (which comprises the 3000 largest U.S. companies). The Russell Midcap Index is a subset of the Russell 1000 Index. It includes approximately 800 of the smallest securities based on a combination of their market cap and current index membership. The Consumer Price Index (CPI) measures the change in the cost of a fixed basket of products and services. The Gross Domestic Product (GDP) rate is a measurement of the output of goods and services produced by labor and property located in the United States.

#### ABOUT Endowment Wealth Management, Inc.

We are a Multi-Client Family Office whose <u>sole mission</u> is to provide wealth sustainability for individuals, families, retirement plans and institutions through the utilization of the **Endowment Investment Philosophy**. We manage our client's financial wealth to enhance the human capital of their future generations. We work closely with our clients to develop an integrated long-term wealth plan that maximizes the benefit gained by integrating all of our individuals or families wealth producing assets. We are different from many other firms, in the way we build our portfolios on behalf of our clients.

For more information on Endowment Wealth Management, Inc., please visit www.EndowmentWM.com.